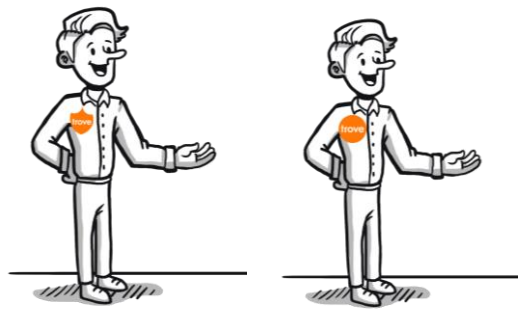


Script

1) Hi, we're Trove Professional Services and we save companies money. Yes that's what we do, all we do, every single day.

Images



2) Curious how we do it? It isn't rocket science:
We combine the purchasing power of all our clients to give each individual client buying power equal to the size of our entire group – currently at \$6.5B and growing every day.



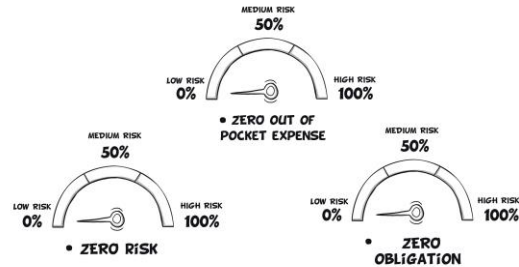
3) Our internal industry experts have decades of experience allows them to know best-in-class-pricing available for \$6.5B companies and know where to find and eliminate hidden vendor fees.



4) You're likely thinking "I like saving money, but consulting projects are risky and expensive"
We get it.

To eliminate this concern we deliver savings to our clients with zero risk, zero out of pocket expense, and zero obligation.

We don't charge an upfront or hourly fee, we simply share in the savings our clients realize from our projects, and only after savings are realized.



5) The result is a guaranteed 100% ROI, with no risk, and an immediate payback period.



**GUARANTEED 100% ROI,
IMMEDIATE PAY BACK PERIOD**

6) You're likely thinking "Very cool – we realize savings with no downside... but things are busy now."



7) We get it – all we need to find savings is a recent invoice which clients can typically provide in less than 90 minutes."



8) Let's recap what we learned: Trove's expertise and access to \$6.5B in buying power saves companies money. We've made it easy for clients to say yes with zero risk, zero out of pocket expense, and less than a 90 minute investment of your team's time.



- 9) Reach out to Trove via Sales@troveservices.com to see if your company is a good candidate to benefit and learn firsthand why Trove was recently recognized as one of San Francisco Bay Area's 25 fastest growing companies.

THE NEXT STEPS TO REALIZING SAVINGS ARE EASY

1. REACH OUT TO TROVE VIA SALES@TROVESERVICES.COM
2. WORK WITH TROVE TO DETERMINE WHERE YOUR COMPANY CAN BENEFIT
3. PROVIDE A RECENT INVOICE AND LET TROVE DO THE REST.

